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Department of State

TELEGRAM

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ACTION E-15

INFO OCT-01 EUR-20 SSO-00 NSCE-00 USIE-00 CCO-00 SS-20
NSC-10 L-04 H-02 CAB-09 CIAE-00 COM-08 DODE-00 DOT-12
INR-07 NSAE-00 RSC-01 P-03 PRS-01 TRSY-11 RSR-01 /125 W
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DEPARTMENT OF STATE A/CDC/MR
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DATE 25 MAY 1982
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SUBJECT: CIVAIR NEGOTIATIONS

FROM USDEL

REF: LOY-MEADOWS TELECON

1. AFTER THOROUGH DRAMINATION BY USDEL AND U.S. CARRIERS OF VARIOUS POINTS MADE BY SANTINI IN INFORMAL TALK, THERE IS CONCENSUS THAT IT WOULD BE USEFUL TO PUT COUNTER PACKAGE TO SANTINI ALSO ON INFORMAL BASIS. SUGGEST PACKAGE INCLUDE FOLLOWING ELEMENTS:

2. ALL-CARGO POINTS FOR U.S.

A. SIX POINTS IN U.S. OF OUR CHOICE.

B. ATTEMPT OBTAIN ALL SEVEN DESIRED INTERMEDIATE POINTS BY OFFERING BLIND SECTORS. IF THIS NOT SUCCESSFUL, THEN MOVE TO FIVE POINTS U.K., GERMANY, SWITZERLAND, FRANCE, AND SPAIN. DROP SPAIN AS NECESSARY. ALL ABOVE FORMULATIONS TO INCLUDE NO LIMITATION ON NUMBER POINTS IN INTERMEDIATE COUNTRIES, POINTS IN ITALY WILL INCLUDE ROME, MILAN, AND CHOICE OF PISA, TURIN OR NAPLES.

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3. ALL-CARGO CAPACITY.

ACCEPT THREE YEAR INTERVAL PERIOD BUT FIX LEVELS AT 14, 20, AND 26 RESPECTIVELY. ACCEPT ALL-CARGO SERVICES COMING UNDER GENERAL CAPACITY ARRANGEMENTS WITH UNDERSTANDING THAT IN EX POST FACTO CONSULTATIONS TOTAL CARGO CAPACITY AND TRAFFIC (COMBINATION AND ALL-CARGO) SHOULD BE TAKEN INTO ACCOUNT. INSIST ON ONE-YEAR FREEZE AFTER DISAGREED CONSULTATIONS.

4. U.S. POINTS FOR COMBINATION SERVICES.

EXCEPT FOR NUMBER OF POINTS IN INTERMEDIATE AND BEYOND COUNTRIES THIS APPEARS LARGELY AGREED. IF NECESSARY ACCEPT SPECIFICATION OF NUMBER OF POINTS IN INTERMEDIATE COUNTRIES SO LONG AS WE GET NUMBER REQUIRED.

5. ITALIAN ROUTE SCHEDULE FOR COMBINATION ALL-CARGO SERVICES.

SUGGEST FOLLOWING COMBINED ROUTE DESCRIPTION WHICH WOULD PROVIDE ACCEPTABLE LIMITATIONS ON INTERMEDIATE POINTS AND CO-TERMINALS.

A. ROME/MILAN VIA SPAIN OR FRANCE TO NEW YORK

B. ROME/MILAN VIA U.K. TO BOSTON, PHILADELPHIA, AND/OR WASHINGTON #

C. ROME/MILAN VIA MONTREAL TO CHICAGO #

D. ROME/MILAN VIA IRELAND OR PORTUGAL TO CHICAGO AND/OR LOS ANGELES #

E. ROME/MILAN VIA U.K. AND MONTREAL TO BOSTON AND/OR CHICAGO ##

(# COMBINATION SERVICES ONLY - ## CARGO AND MAIL SERVICES ONLY)

6. CHANGE OF GAUGE IS OKAY AND BELIEVE WE CAN GET

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BEHIND THE GATEWAY WITHOUT TWO HOUR STOP.

7. IN PRESENTING ABOVE WE WOULD RELATE HARDER U.S. POSITION ON POINTS TO ITALIAN HARD POSITION ON MULTIPLE DESIGNATION. QUESTION ARISES AS TO WHETHER WE SHOULD MENTION MULTIPLE DESIGNATION LANGUAGE AS PART OF PACKAGE.

8. WASHINGTON COMMENTS REQUESTED.

9. PAA AND TWA NOW STATE PREPARED OPERATE NO 747 IF CANNOT GET 14, AND IF USG WILLING PROHIBIT ALITALIA 747 FLIGHTS.

10. APPRECIATE COONEST SULLIVAN COMMENTS ON CUSTOMS PROPOSALS GIVEN HIM BY LANDRY. WASHINGTTON COMMENTS REQUESTED ON ELIMINATION CUSTOMS ARTICLE IN VIEW ATTITUDE ITALIAN MIN OF FINANCE. PERHAPS BETTER SILENCE THAN UNUSUAL LANGUAGE WHICH DOESN'T PROVIDE MUCH MORE THAN CHICAGO CONVENTION.
MARTIN

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